

I was wondering what companies use pano...



[Will Bentfield](#) 1 posts since

Aug 24, 2009 I was wondering what companies use pano logic?



[Shawn Logan](#) 10 posts since

Apr 1, 2008 1. **Re: I was wondering what companies use pano logic?** Feb 6, 2010 8:29 AM

I know Westerly Public School District does, as I went a session put on by Mark Lamson director of it. They used Westerly as a case study as well which you can see at www.panologic.com/westerly though for some reason at this moment looks like PanoLogics site is down. The schools website is here <http://westerly.k12.ri.us/modules/tt/staffList.phtml?sessionid=3b593fb19736315eb96974a10355dcb9>

I spoke with Mark after the session and and seemed to really like the way Panologic worked for them.



[James Buzzard](#) 3 posts since

Feb 1, 2009 2. **Re: I was wondering what companies use pano logic?** Aug 27, 2010 4:46 PM

Hi -

You'll find a broad assortment of case studies on our main page - <http://www.vmworld.com/community/exhibitors/panologic>

We have users in government, healthcare, manufacturing, financial services, education and hospitality and services.

In fact, Pano Logic recently announced its user community- Zero Heroes. You can find info, including contact info, here:

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<http://bit.ly/bXGcW1>

The Heroes are Pano Logic users on hand to help out other IT managers looking to implement zero client virtual desktop computing. The Heroes are:

- Jeff Cunningham – Director of Education Systems for the Department of Agriculture and Resource Economics, University of Maryland in College Park, MD. Cunningham deployed VMware to virtualize his department's 16 servers in 2006. In 2008, he adopted Pano Logic zero client virtual desktops to slash power consumption by 75 percent, reduce licensing expenses and save time on maintenance and support by centralizing computing management.
- Paul Desjardins – Systems Architect, City of Denton, a community of 120,000 people in Northeastern Texas. Desjardins inherited 125 servers, and no space or capacity for powering and cooling them. He's instituted virtualization and now runs 125 servers from just nine physical machines. He next looked at his PC challenges. Facing a costly PC refresh for police officers, Desjardins stripped down the units and set up officers with Pano Remote, a secure flash drive loaded with an application that enables any Internet-enabled PC to access the user's virtual desktop. As a result, police officers are able to access more information from the field as well as work on and submit incident reports from anywhere. The mobility of Pano Remote has also been a huge hit with the City Manager and other department heads.
- Andrew Fuss – Manager of Technology and Engineering of CharterCARE, which operates Roger Williams Medical Center in Providence, RI. Fuss tackled the challenge of securing patient information by eliminating fat PCs and replacing them with Pano Logic zero client virtual desktops while at the same time, slashing his support and maintenance demands. And with Pano Remote, Fuss has dramatically enhanced the productivity of key personnel, including the CIO, who can access and work on documents from any PC without risking a security breach.

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- Michael Goodman – Vice President and Director of Information Technology, Crescent State Bank in Cary, NC. Goodman joined the bank in 2008 with the mission to upgrade the bank’s technologies with new cost saving solutions. He redesigned and migrated the entire bank on to a new MPLS WAN in under three months. He also upgraded the server hardware with new, energy-efficient models that could support VMware and deployed Pano Logic in the branches. His use of Pano Logic desktop virtualization reduced computing costs by 60 percent in the branches while slashing IT staff travel time by eliminating the need for support visits.

- Tony Lux – Purveyor of Technology at Boulevard Brewing Company in Kansas City, MO. Lux ushered in a widespread upgrade of technologies at the brewery, which produces 140,000 barrels a year. Lux oversaw the migration of the company’s data center onto virtualized servers and the installation of top-of-the-line manufacturing equipment and software from Germany’s Krones. Workstations, however, were hosting applications locally and crashes caused production losses totaling thousands of dollars when ingredients, stalled in place, soured and had to be discarded. Lux replaced the workstations with Pano Logic zero client virtual desktops and centralized all of the computing on the server, ending the production losses while expanding the number of computing access points for brewery employees. The result was a dramatic savings, and realizing significantly more value from the company’s infrastructure investments.